

Filip Paprocki



Personal information

Nationality: Polish
Born: 23.03.1996
Residency: St. Gallen, Switzerland

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Passionate finance student at the University of St. Gallen with professional experience in Banking (Equity Sales & Trading, Institutional Clients) and international exposure (Poland, Singapore, Switzerland). National finalist of M&A competition and recipient of merit-based scholarship for excellent students.

EDUCATION

09/2018 – 12/2019 **University of St. Gallen (HSG)**
Master of Arts in Accounting and Finance

- GMAT: 700, 88th percentile
- Coursework: Excel-based Valuation, Corporate Finance, Auditing

09/2015 – 08/2018 **Warsaw School of Economics**
Bachelor of Science in Finance and Accounting

- Cumulative GPA: 4.6 / 5.0, graduated with an equivalent of a First Class Degree
- Dean's Scholarship for the top 10% of students throughout the studies

WORK & LEADERSHIP EXPERIENCE

06/2017 – 09/2017 **PKO Bank Polski Securities**
Warsaw, Poland *Equity Sales and Trading Intern at the biggest Polish bank*

- Delivered customized reports (IT and Retail sectors), presentations and updates for foreign institutional investors (including Allianz, Handelsbanken and Schrodgers) on their portfolio companies
- Prepared the morning daily for international institutional clients, tracked interactions and helped to build investor profiles
- Analysed financial statements and delivered research to establish models' foundations

01/2017 – 02/2017 **Ministry of Finance of Poland**
Warsaw, Poland *Intern at the Financial Market Development Department*

- Prepared scenario analysis for presidential draft legislation concerning the conversion of foreign currency loans
- Analysed the EU Single Resolution Mechanism and its impact on the Polish banking sector

10/2015 – 06/2016 **Superata Finance Partner**
Warsaw, Poland *Junior Analyst and Customer Advisor*

- Compared performance and investment profile of Polish Insurance Capital Funds and Pension Funds, analysed their terms and conditions in order to present tailor-made solutions to clients
- Advised clients on budget planning and prepared presentations to explain principles of different financial instruments

ACTIVITIES

- 09/2018 – present
St. Gallen, Switzerland
- Investment Club HSG; PE&VC Club HSG**
Member of the student clubs at the University of St. Gallen
- Took part in the HSG Banking Days; benefited from industry workshops with Bank of America Merrill Lynch, Kepler Cheuvreux and Deutsche Bank
 - Participated in hands-on company rating workshop with S&P Global
- 03/2016 – 06/2018
Warsaw, Poland
- Students' Scholarly Association of Market Analysis**
Member of the student club at the Warsaw School of Economics
- Coordinated the club's flagship project "School of Analysts", a series of workshops focused on financial modelling run by professionals from Polish investment funds
 - Worked together with CFA Society Poland in order to organise additional events and lectures on DCF Valuation Method and financial statement analysis
- 03/2016 – 06/2018
Warsaw, Poland
- AIESEC SGH Warsaw**
Member of the student club at the Warsaw School of Economics
- Managed club's biggest voluntary project "Peace", auditioned candidates, negotiated with partner schools and institutions
 - Worked with AIESEC corporate partners, helped to organise workshops
- 08/2013 – 07/2016
Warsaw, Poland
- Mel Tripson**
Guitarist and Band Manager
- Created offers and negotiated concert, recording and sponsoring contracts with venues and music labels, succeeded in gathering funds for the production of a studio album and 3 music videos
 - Designed social media marketing campaign, introduced the band to platforms like Spotify, Facebook and Instagram

SKILLS & INTERESTS

- Languages**
- Polish C2 (native)
 - English C2
 - German C1
- Achievements**
- National Final of the "EY Financial Challenger" - M&A competition
 - National Final of the "EY Audit Odyssey" competition
 - Dean's Scholarship for the top 10% of students at the Warsaw School of Economics
- Skills & Certificates**
- Acquaintance with Bloomberg Terminal
 - Basics of SAS programming
 - CIMA Certificate in Business Accounting (in progress)
 - OSTC Trading Lab
 - MS Office Proficiency
- Interests**
- Alpine skiing
 - Music production
 - Aviation and travels